

## New Hampshire's Top 100 Private Companies

In the tradition of celebrating excellence, *Business NH Magazine* has listed the top private companies in NH since 1987 by annual sales. The list started as a compilation of the top 50 companies, but eventually grew to list the top 100 as well as spotlighting the five fastest growing companies on the list.

1987	Company Name	Product/Service	Location
1	Associated Grocers of New England, Inc.	Grocery distributor	Manchester
2	John Grappone, Inc.	Automobile, equipment dealerships	Concord
3	Seppala & Aho Construction Co., Inc.	Construction and metal fabrication	New Ipswich
4	Kingsbury Machine Tool Corp.	Metal-cutting machines manufacturer	Keene
5	MPB Corp.	Precision bearings manufacturer	Keene
6	Nault's, The Transportation Authority	Automobile dealerships	Manchester
7	Brookstone Company	Specialty retailer	Peterborough
8	The Timberland Company	Footwear manufacturer	Stratham
9	Universal Packaging Corp.	Paperboard container manufacturer	Concord
10	Pike Industries, Inc.	Highway construction, paving products	Belmont
1988	Company Name	Product/Service	Location
1	Associated Grocers of New England, Inc.	Wholesale grocery distributor	Manchester
2	Nault's, The Transportation Authority	Automobile dealerships	Manchester
3	Seppala & Aho Construction Co., Inc.	Construction and metal fabrication	Concord
4	MPB Corp.	Precision bearings manufacturer	Keene
5	Brookstone Company	Specialty retailer	Peterborough
6	Universal Packaging Corp.	Paperboard container manufacturer	Concord
7	Milton H. Smith, Inc.	School bus and automotive sales, leasing	Plaistow
8	Merchants Rent-A-Car, Inc.	Auto sales, rental, leasing	Hooksett
9	Transerv Management, Inc.	Automotive sales and leasing	Manchester
10	Argus Holdings, Ltd.(East Coast Lumber)	Lumber producer, building supply retailer	East Hampstead
1989	Company Name	Product/Service	Location
1	Associated Grocers of New England, Inc.	Wholesale grocery distributor	Manchester
2	Grappone Companies	Auto, truck sales	Concord
3	MPB Corporation	Precision bearings manufacturer	Keene
4	Progressive Automotive Management, Inc.	Automobile dealerships	Manchester
5	Seppala & Aho Construction Co., Inc.	Construction and metal fabrication	New Ipswich
6	PC Connection	Mail order suppliers for IBM & Apple Macintosh computers	Marlow
7	Milton H. Smith	Auto and bus sales and leasing	Plaistow
8	Brookstone Company	Specialty retailer	Peterborough
9	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
10	Foss Manufacturing Co.	Non-woven fabrics & solution-dyed synthetic fibers	Hampton

1990	Company Name	Product/Service	Location
1	Associated Grocers of New England	Wholesale groceries	Manchester
2	Grappone Companies	Automobile dealer	Concord
3	PC Connection	Mail order computer, software for IBM, Apple	Marlow
4	Brookstone Co.	Specialty retailer	Peterborough
5	Seppala & Aho Construction Co.	Construction	New Ipswich
6	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
7	Hitchiner Manufacturing Co.	Investment castings	Milford
8	Foss Manufacturing Co.	Synthetic fibers, non-woven fabrics	Hampton
9	Granite State Packing Co.	Meat packing	Manchester
10	Milton H. Smith Co.	Transportation, equipment sales	Plaistow

1991	Company Name	Product/Service	Location
1	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
2	Grappone Companies	Automobile/related services	Concord
3	PC Connection, Inc.	Software for IBM, Apple and NeXT computers	Marlow
4	Brookstone Company	Specialty retailers	Peterborough
5	Granite State Packing Company	Meat packing	Manchester
6	Hitchiner Manufacturing Company, Inc.	Investment castings	Milford
7	Foss Manufacturing Company, Inc.	Non-woven fabrics	Hampton
8	Milton H. Smith, Inc.	Transportation & transportation equipment sales	Plaistow
9	Merchants Rent-A-Car	Automobile sales, rental, leasing	Hooksett
10	Dobles Chevrolet Inc.	Automobile sales/service	Manchester

1992	Company Name	Product/Service	Location
1	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
2	New Dartmouth Bank	Consumer/small business banking	Manchester
3	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
4	Brookstone Companies	Specialty retailers	Peterborough
5	PC Connection, Inc.	Software and peripheral sales	Marlow
6	Grappone Companies	Vehicle sales and service	Concord
7	Jac Pac Foods	Food products manufacturing	Manchester
8	Foss Manufacturing Company Inc.	Non-woven fabric manufacturing	Hampton
9	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
10	Salem Sportswear Inc.	Garment manufacturing and screenprinting	Salem

1993	Company Name	Product/Service	Location
1	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
2	Grappone Companies	Vehicle sales and service	Concord
3	New Dartmouth Bank	Consumer/small business banking	Manchester
4	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
5	PC Connection, Inc.	Software and peripheral sales	Marlow
6	Jac Pac Foods	Food products manufacturing	Manchester
7	Foss Manufacturing Company Inc.	Non-woven fabric manufacturing	Hampton
8	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
9	H.J. Stabile & Son Inc.	General contracting/property management	Nashua
10	McKerley Health Care Centers Inc.	Long-term health care services	Penacook

1994	Company Name	Product/Service	Location
1	PC Connection, Inc.	Software and peripheral sales	Marlow
2	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
3	Grappone Companies	Vehicle sales and service	Concord
4	Jac Pac Foods	Food products manufacturing	Manchester
5	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
6	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
7	Litle and Company Inc.	Credit card processing	Salem
8	Foss Manufacturing Company Inc.	Non-woven fabric manufacturing	Hampton
9	Berlin City Dealerships	Vehicle sales and service	Gorham
10	McKerley Health Care Centers Inc.	Long-term health care services	Penacook

1995	Company Name	Product/Service	Location
1	PC Connection, Inc.	Software and peripheral sales	Marlow
2	Grappone Companies	Vehicle sales and service	Concord
3	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
4	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
5	Smiths Industries Medical Systems	Disposable hospital products	Keene
6	Jac Pac Foods	Food products manufacturing	Manchester
7	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
8	Litle and Company Inc.	Credit card processing	Salem
9	Berlin City Dealerships	Vehicle sales and service	Gorham
10	Foss Manufacturing Company Inc.	Non-woven fabric manufacturing	Hampton

1996	Company Name	Product/Service	Location
1	PC Connection, Inc.	Software and peripheral sales	Marlow
2	Berlin City Dealerships	Vehicle sales and service	Gorham
3	Grappone Companies	Vehicle sales and service	Concord
4	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
5	AutoFair Automotive Group	Vehicle sales and service	Manchester
6	Merchants Rent-A-Car	Auto sales, rental, leasing	Hooksett
7	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
8	Jac Pac Foods	Food products manufacturing	Manchester
9	Foss Manufacturing Company Inc.	Non-woven fabric manufacturing	Hampton
10	Pro Con Inc.	Construction management	Hooksett

1997	Company Name	Product/Service	Location
1	PC Connection, Inc.	Software and peripheral sales	Marlow
2	AutoFair Automotive Group	Vehicle sales and service	Manchester
3	Grappone Auto Junction	Vehicle sales and service	Concord
4	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
5	Berlin City Dealerships	Vehicle sales and service	Gorham
6	ERA The Masiello Group	Residential and commercial real estate	Keene
7	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett
8	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
9	Kollsman, Inc.	Avionics flight instruments and test equipment; medical diagnostic instrumentation	Merrimack
10	Jac Pac Foods	Food products manufacturing	Manchester

1998	Company Name	Product/Service	Location
1	Dartmouth-Hitchcock Medical Center	Health care, medical school, academic teaching and research hospital	Lebanon
2	AutoFair Automotive Group	Vehicle sales and service	Manchester
3	ERA The Masiello Group	Residential and commercial real estate	Keene
4	The Grappone Cos.	Auto, heavy truck and industrial equipment dealer	Bow
5	Berlin City Dealerships	Vehicle sales and service	Gorham
6	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
7	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
8	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett
9	Kollsman, Inc.	Avionics flight instruments and test equipment; medical diagnostic instrumentation	Merrimack
10	Pro Con Inc.	Construction management	Hooksett

1999	Company Name	Product/Service	Location
1	The Grappone Cos.	Auto, heavy truck and industrial equipment dealer	Bow
2	Berlin City Dealerships	Vehicle sales and service	Gorham
3	Associated Grocers of New England, Inc.	Wholesale food and supplies	Manchester
4	Hitchiner Manufacturing Co. Inc.	Investment castings	Milford
5	Amherst Corporate Computer Sales and Solutions	Reseller of computer products and services	Amherst
6	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett
7	Kollsman, Inc.	Avionics flight instruments and test equipment; medical diagnostic instrumentation	Merrimack
8	Pro Con Inc.	Construction management	Hooksett
9	Manchester Mack Sales, Inc.	Car and truck dealership representing Mack, Peterbilt, Volvo, GMC, VW, Western Star, Isuzu	Manchester
10	Toyota of Nashua	Vehicle sales and service	Nashua

2000	Company Name	Product/Service	Location
1	Carpet Corp. of America	Retail and wholesale floor covering	Manchester
2	AutoFair Automotive Group	Vehicle sales and service	Manchester
3	Berlin City Dealership	Vehicle sales and service	Gorham
4	The Grappone Companies	Auto, heavy truck and industrial equipment dealer	Bow
5	Associated Grocers of New England, Inc.	Wholesale grocery distribution	Manchester
6	Amherst Corporate Computer Sales and Solutions	Reseller of technology products, services and information to corporations	Merrimack
7	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett
8	Hitchiner Manufacturing Co, Inc.	Investment castings	Milford
9	Manchester Mack Sales, Inc.	Car and truck dealership representing Mack, Peterbilt, Volvo, GMC, VW, Western Star, Isuzu	Manchester
10	Pro Con Construction, Inc.	Construction management	Hooksett

2001	Company Name	Product/Service	Location
1	CCA Global Partners	Retail and wholesale flooring	Manchester
2	Amherst Corporate Computer Sales & Solutions	Single source IT solution provider and reseller of technology parts and services	Merrimack
3	AutoFair Automotive Group	Vehicle sales and service	Manchester

4	The Grappone Companies	Automotive retailer for Ford, Toyota, Honda, Mazda, VW, Saturn, Suzuki and Hyundai	Bow
5	Associated Grocers of New England, Inc.	Wholesale grocery distributor	Manchester
6	Berlin City Dealerships	Vehicle sales and service	Gorham
7	Hitchiner Manufacturing Co., Inc.	Investment castings	Milford
8	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett
9	Pro Con Construction, Inc.	Construction management	Hooksett
10	McDevitt Trucks, Inc.	Sales and service of heavy duty trucks	Manchester

2002	Company Name	Product/Service	Location
1	CCA Global Partners/Howard Brodsky and Alan Greenberg	Home furnishings	Manchester
2	AutoFair Automotive Group	Vehicle sales and service	Manchester
3	Amherst Corporate Computer Sales and Solutions	IT solutions, products and service provider	Merrimack
4	Berlin City Dealerships	Vehicle sales and service	Gorham
5	Associated Grocers of New England, Inc.	Wholesale grocery distributor	Manchester
6	The Grappone Companies	Vehicle sales and service	Bow
7	Hitchiner Manufacturing Co., Inc.	Investment castings	Milford
8	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett
9	"Pro Con Construction, Inc."	Construction management	Hooksett
10	Toyota of Nashua	Vehicle sales and service	Nashua

2003	Company Name	Product/Service	Location
1	CCA Global Partners/Howard Brodsky and Alan Greenberg	Home furnishings	Manchester
2	AutoFair Automotive Group	Vehicle sales and service	Manchester
3	Berlin City Dealerships	Vehicle sales and service	Gorham
4	Amherst Technologies	IT solutions provider to corporations, government and education organizations	Merrimack
5	Associated Grocers of New England, Inc.	Wholesale grocery distributor	Manchester
6	MARKEM Corporation	Marking and coding machines, inks and printing solutions	Keene
7	The Grappone Companies	Vehicle sales and service	Bow
8	Concord Group Insurance Company	Insurance	Concord
9	Hitchiner Manufacturing Co., Inc.	Investment castings	Milford
10	Merchants Automotive Group	Auto sales, rental, leasing	Hooksett